



15<sup>th</sup> December 2003

**Press Release**

Turnover for the H&M Group increased in November 2003 by 4 per cent compared with the corresponding period last year. Calendar adjusted, sales increase amounted to 8 per cent.

Sales of the heavy winter collection, knitwear, coats and jackets, have developed weakly, especially on the German and the Swedish market.

Sales increase per month in per cent excluding currency rate changes:

	1999/00	2000/01	2001/02	2002/03
December	19	7	10	16
January	13	22	8	18
February	27	16	16	10
March	5	27	16	8
April	18	15	12	12
May	15	20	11	9
June	7	21	19	8
July	10	18	18	8
August	3	26	16	5
September	22	34	8	6
October	5	18	26	10
November	8	20	14	4
Whole year	12	20	14	9

Sales development in the month of December will be published together with the full year results on 29th January 2004 at 8.30 CET.

Rolf Eriksen  
Managing Director

**Contact persons:**

Carl-Henric Enhörning +46-8-796 5410  
Leif Persson +46-8-796 1300